

# MANUFACTURING NEWS

A newsletter brought to you by the Business Excellence Group

## Updates for the Manufacturing Community

8.25.2021



[Who is the Business Excellence Group](#)



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## Who is the Business Excellence Group?

Each of us have grown up around manufacturing and have spent the majority of our careers working directly in the industry. Our true passion is to serve the people who work in manufacturing today. The people who have created a career in manufacturing have several things in common, they like building tangible things with their hands, and they are good at finding and fixing problems. This runs in their DNA and it runs in ours. Which is why we have built the methods and tools that help optimize organizations to achieve their company's goals and to make each person's job a little easier. There are many groups that focus on process improvements. Our focus is different, we emphasize the combination of people and process optimization. Please meet our 6 cylinders...



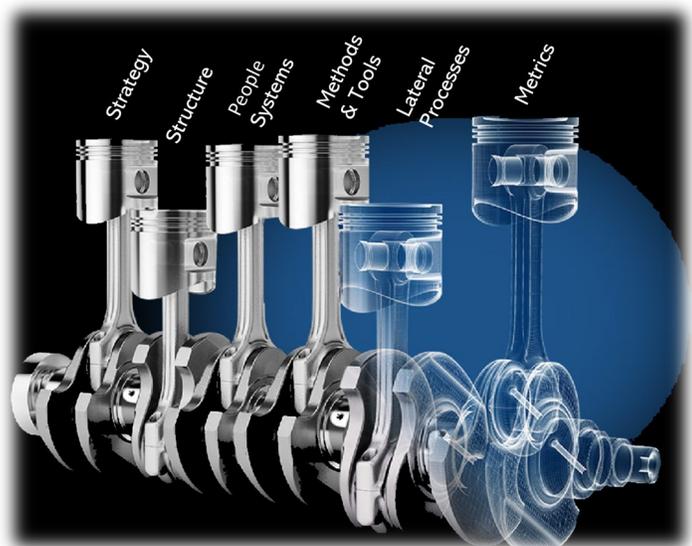
## Business Optimization Evaluation

Imagine your business as a vehicle. Your vehicle is purposely built to reach a destination carrying goods and services. The business leader is the driver who must have a destination of where they are driving the vehicle, that destination is the strategy. The managers are the mechanics. The passengers are the employees. Everyone has a role for the organization to get to its destination (strategy) Your vehicle's engine is a straight six-cylinder engine. Each cylinder must be timed perfectly, or your engine won't run efficiently. Each cylinder represents different business needs as listed in the image.



Our free Business Excellence Optimization Assessment helps check when the engine needs to be tuned and can diagnose the engine's issues and opportunities against the Straight6 cylinders.

[\\*click here to request your free self-assessment.](#)



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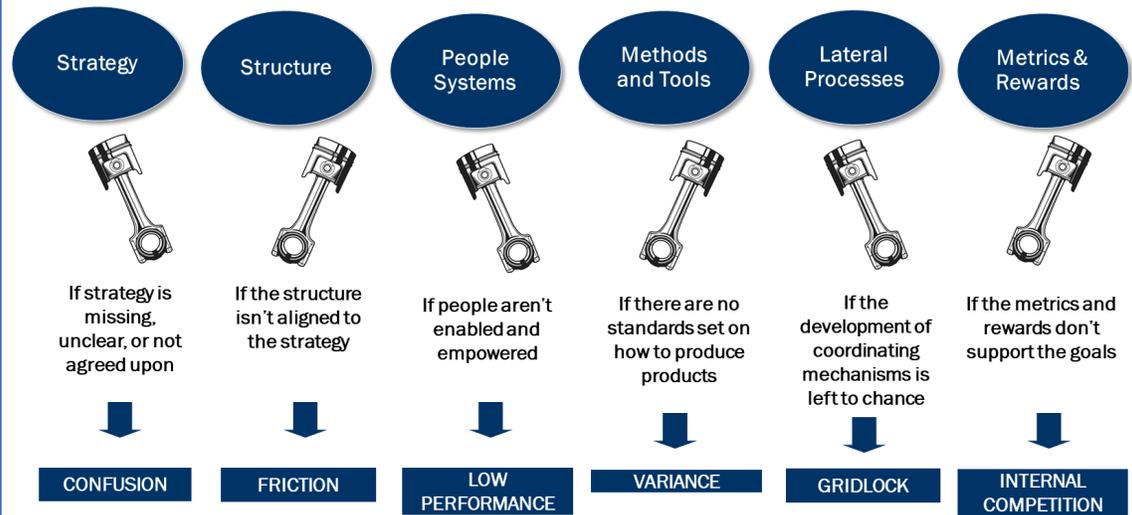
## The Business Excellence Difference...

There are many consulting groups that will gladly help improve your processes. They focus on lean manufacturing methods for added efficiency and cost reduction or six sigma for quality improvements, but we believe the whole business can be improved. And when you improve the whole business you then optimize the business's potential to achieve your strategy. At the Business Excellence Group that is our focus to optimize the entire organization. Our Business Excellence Optimization Model looks at both people and process and how they align to your strategy.

We start by conducting a free business optimization assessment. This assessment is one that your leadership completes, as you know your business best, rather than touring your plant and looking for areas to improve.

### Assessment Details:

1. 54-question online assessment
2. Anonymous self-assessment
3. Takes roughly 6-13 minutes to complete.
4. Intended for senior leadership and management employees who have a supervisory role.
5. Company will get a project plan with self-executable items for improvement.
6. Report-out will take approximately 2 hours scheduled 2 weeks after link is sent.



Click [here](#) to request a free business optimization assessment to help determine how you can fine tune your business's engine.

Click [here](#) to watch a video on the Straight6 Model.

## What Our Customers Say...

"First, Sumer and the team at the Business Excellence Group are fun to work with. They take seemingly very difficult problems and make them enjoyable to work through – and this is not always the case in manufacturing and operations. Their ability to grasp our business model and our issues and opportunities within hours was quite impressive. What was more impressive was their ability to start improving our operations immediately. They partnered with us and within the first month we were hitting record shipments, and these have increased for the past 3 months. I would highly recommend the Business Excellence Group to any business owner/operator as there is never an end to improving and learning. The Business Excellence Group will "turbocharge your results like they have ours!"

Mike Koenig  
President/Co-Founder  
Studio Shed



The Business Excellence Group partners with the manufacturers to optimize their operations and help them achieve their strategy.

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